

Message Text

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PAGE 01 LOME 00632 191952Z

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ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 W

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R 191550Z MAR 75

FM AMEMBASSY LOME

TO TRAVERS J. BELL, JR.

DANIELS AND BELL, INC.

64 WALL STREET

NEW YORK, NEW YORK

INFO SECSTATE WASHDC 8956

UNCLAS LOME 0632

E.O. 11652: N/A

TAGS: BGEN, ETRA, EIND, EINV, TO

SUBJECT: D&B BUSINESS WITH GOT

REF: A) BELL-RAWLS LTR, JAN. 31, 1975

B) CURRAN-BELL LTR, FEB. 19, 1975

C) LOME 460

D) YOUR TELEGRAM 11 MARCH

E) STATE 59780

1. MR. KOTT CALLED ON BOTH NOMEDJI OF OPAT AND FABOUMY OF CEB
MARCH 4 AS PROMISED REFTTEL C.

2. NOMEDJI'S COMMENTS FOLLOW: OPAT AWAITING FURTHER
WORD FROM YOU. WILLING TO DISCUSS YOUR PROPOSALS FURTHER BUT IN-
DICATED "OBSTACLES" EXIST TO DOING BUSINESS: TOGO'S EXPECTED
1974-75 COCOA BEAN PRODUCTION OF 16-17 THOUSAND TONS IS BARRIER
TO CONSTRUCTING COCOA-BUTTER FACTORY SINCE AT LEAST 30 THOUSAND
TONS NEEDED ANNUALLY TO MAKE PROJECT FEASIBLE. HE INDICATED
GERMANS AND FRENCH HAVE ALSO EXPRESSED INTEREST IN THIS PRO-
JECT TO TOGO GOVERNMENT. WITH RESPECT TO MARKETING BEANS ON
NY COCOA EXCHANGE, SMALL PRODUCTION DOESN'T WARRANT GOING OUTSIDE
TRADITIONAL DUTCH MARKET. HIGHER FREIGHT AND INSURANCE RATES TO
U.S. ARE UNFAVORABLE FACTORS. FINANCING OF VARIOUS AGRICULTURAL
DEVELOPMENT PROJECTS NOT IN OPAT'S HANDS; FURTHER DISCUSSIONS
NEEDED WITH MINISTRIES OF RURAL DEVELOPMENT AND PLAN.

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3. FABOUMY'S COMMENTS: CEB STILL SEEKING FINANCING FOR CONSTRUCTION POWER TRANSMISSION LINES TO NIGERIA. DISAPPOINTED IN LACK FOLLOW-UP FROM YOU BUT WILLING TO DISCUSS FURTHER PROVIDED YOU PRESENT SPECIFIC PROPOSALS ON FINANCING AND CONSTRUCTION.

4. PLANNING FOR HORTON'S ARRIVAL MARCH 24 (REF D) GOING AHEAD. ASSUME FACT HE WANTS APPOINTMENTS ONLY STARTING MARCH 27 IS CONNECTED WITH ARRIVAL THAT DATE OF GERALD BLANC OF MAIN ENGINEERING (REF E). HAVE THEREFORE SCHEDULED FIRST MEETING WITH EKLOU-NATEY, DIR GEN OF PLAN, FOR AFTERNOON THAT DAY.
RAWLS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ECONOMIC DEVELOPMENT, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 19 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975LOME00632
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750096-0950
From: LOME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750337/aaaabgyc.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 BELL-RAWLS, 75 JA31, 75 1975
Review Action: RELEASED, APPROVED
Review Authority: hartledg
Review Comment: n/a
Review Content Flags:
Review Date: 18 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <18 JUN 2003 by RuthemTJ>; APPROVED <23 FEB 2004 by hartledg>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: D&B BUSINESS WITH GOT
TAGS: BGEN, BTRA, EIND, EINV, TO
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006